

TO: Mr. J. P. Hurst - England (3)

DATE: April 29, 1960

FROM: A. G. Koepfgen

CC: Messrs. R. Abernethy
E. W. Bernitt
W. S. Berry
R. Chapin, Jr.
W. L. Courage
L. Fann - Toronto
J. J. Gogola - Kenosha
L. Homass - Toronto
R. C. Hurd
R. H. Isbrandt

J. E. Johnson
M. F. Moore
E. T. Nowak
H. G. Parton
G. Romney
R. K. Seidel - Milw. Service
L. H. Shippee ✓
W. L. Thoreson
J. W. Watson

E. J. Baker

SUBJECT: SCHEDULE NO. 12 - SERIES IV METROPOLITANS

Attached are three (3) copies of approved Schedule No. 12 - Series IV Metropolitans. This schedule carries the cumulative totals through May as per Schedule No. 11. Austin will therefore run at the rate of 76 per day during the month of May. Starting in June, the schedule has been reduced to a total rate of 28.5 per day and this rate carries through December 1960.

You will note, that the ratio of Hard tops to Soft tops for the period June through September has been drastically revised with a predominance of Soft tops. This is in order to adjust the field stock and take care of commitments to Dealers for Soft tops.

We are assuming this is a reasonable request inasmuch as the June rate of Schedule No. 11 was approximately the same as on this schedule. As a matter of fact, the April and May Soft top schedules exceeded this rate.

We are also reducing the commitment for Metropolitans from 45,000 to 40,000 inasmuch as the 40,000 commitment now carries through June 1961. This is in accordance with Mr. Chapin's letter to Mr. Harriman.

Canada and Domestic will submit their forward shipping requirements based on this schedule.

Customer options will remain unchanged as per Schedule No. 10, and we are listing them herein for your convenience.



J. P. Hurst
A. G. Koepfgen
Schedule No. 12

- 2 -

April 29, 1960

<u>PAINT</u>		<u>DOMESTIC</u>	<u>FOREIGN</u>	
			<u>CANADA</u>	<u>EXPORT EXCL. OF "GIP"</u>
P913-P914	Mardi Gras Red -Frost White	25 %	30 %	25 %
P912-P914	Berk. Green Med. -Frost White	25 %	30 %	25 %
P915-P914	Autumn Yellow -Frost White	25 %	15 %	25 %
P908-P914	Black -Frost White	25 %	25 %	25 %
 <u>TIRES</u>				
	White Side Wall	100 %	75 %	50 %
	Black Side Wall	---	25 %	50 %
 <u>RADIO</u>				
		100 %	100 %	100 %
 <u>WEATHER EYE</u>				
		100 %	100 %	100 %

If there are any further questions, please advise.

A. G. Koepfgen
A. G. Koepfgen

AGK/ms
Attachment

SCHEDULE NO. 12 DATE 4-29-60
 REVISION NO. DATE

MONTHLY BUILDING SCHEDULE

APPROVED R. W. Chapin Jr. (signed) DATE 5-3-60
 APPROVED E.W. Bernitt (signed) DATE 5-3-60

PRODUCT
 SERIES IV 1500 c.c. ENGINE
 METROPOLITAN SERIES CARS - AUSTIN MOTORS CO., LTD. ENGLAND

DESCRIPTION	BUILT FACTORY EST THRU APRIL	FIRM BUILDING SCHEDULE (FABRICATED MATERIAL RELEASE)															TENTATIVE SCHEDULE (RAW MATERIAL RELEASED)			GRAND TOTAL
		MONTH MAY DAYS 22			MONTH JUNE DAYS 20			MONTH JULY DAYS 16			MONTH AUGUST DAYS 18			MONTH SEPTEMBER DAYS 22			MONTH OCTOBER DAYS 21			
		DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	
DOMESTIC LHD:																				
Hard-Top	20959		984	21943		-0-	21943		-0-	21943		-0-	21943		-0-	21943		352	22295	
Soft-Top	6259		651	6910		554	7464		360	7824		427	8251		541	8792		151	8943	
Total U.S.	27218	74.3	1635	28853	27.7	554	29407	22.5	360	29767	23.8	427	30194	24.6	541	30735	24.0	503	31238	
Over/(Under) Schedule 11	-0-		-0-	-0-		(971)	(971)		(725)	(1696)		(863)	(2559)		(1049)	(3608)		(1011)	(4619)	
FOREIGN:																				
<u>EXPORT LHD</u>																				
Hard-Top	251		14	265		8	273		8	281		8	289		8	297		8	305	
Soft-Top	79		6	85		3	88		3	91		3	94		3	97		3	100	
Total Export LHD	330		20	350		11	361		11	372		11	383		11	394		11	405	
<u>RHD</u>																				
Hard Top	42		7	49		3	52		3	55		3	58		3	61		3	64	
Soft Top	18		3	21		1	22		1	23		1	24		1	25		1	26	
Total Export RHD	60		10	70		4	74		4	78		4	82		4	86		4	90	
Total Export LHD & RHD	390	1.4	30	420	.8	15	435	1.0	15	450	.8	15	465	.7	15	480	.7	15	495	
Over/(Under) Schedule 11	-0-		-0-	-0-		(15)	(15)		(15)	(30)		(15)	(45)		(15)	(60)		(15)	(75)	
<u>CANADA</u>																				
Hard-Top	1407		-0-	1407		-0-	1407		80	1487		70	1557		70	1627		80	1707	
Soft-Top	300		45	345		-0-	345		-0-	345		-0-	345		-0-	345		-0-	345	
Total Canada	1707	2.0	45	1752	0.0	-0-	1752	5.0	80	1832	3.9	70	1902	3.2	70	1972	3.8	80	2052	
Over/(Under) Schedule 11	-0-		-0-	-0-		-0-	-0-		(50)	(50)		(10)	(60)		(20)	(80)		(10)	(90)	
Total Foreign	2097	3.4	75	2172	.8	15	2187	6.0	95	2282	4.7	85	2367	3.9	85	2452	4.5	95	2547	
Over/(Under) Schedule 11	-0-		-0-	-0-		(15)	(15)		(65)	(80)		(25)	(105)		(35)	(140)		(25)	(165)	
GRAND TOTALS																				
Hard-Top	22659	45.7	1005	23664	.6	11	23675	5.7	91	23766	4.5	81	23847	3.7	81	23928	21.1	443	24371	
Soft-Top	6656	32.0	705	7361	27.9	558	7919	22.8	364	8283	24.0	431	8714	24.8	545	9259	7.4	155	9414	
Total	29315	77.7	1710	31025	28.5	569	31954	28.5	455	32049	28.5	512	32561	28.5	626	33187	28.5	598	33785	
Over/(Under) Schedule 11	-0-		-0-	-0-		(986)	(986)		(790)	(1776)		(888)	(2664)		(1084)	(3748)		(1036)	(4784)	

SCHEDULE NO. 12 DATE 4-29-60
 REVISION NO. _____ DATE _____

MONTHLY BUILDING SCHEDULE

APPROVED R. W. Chapin Jr. (signed) DATE 5-3-60

APPROVED E. W. Bernitt (signed) DATE 5-3-60

PRODUCT
 SERIES IV 1500 c.c. ENGINE
 METROPOLITAN SERIES CARS - AUSTIN MOTORS CO., LTD. ENGLAND

DESCRIPTION	BUILT ACT EST THRU	FIRM BUILDING SCHEDULE (FABRICATED MATERIAL RELEASE)															TENTATIVE SCHEDULE (RAW MATERIAL RELEASED)			GRAND TOTAL
		MONTH NOVEMBER DAYS 22			MONTH DECEMBER DAYS 21			MONTH JANUARY '61 DAYS 22			MONTH FEBRUARY DAYS 20			MONTH MARCH DAYS 23			MONTH APRIL DAYS 18			
		DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	
DOMESTIC LHD:																				
Hard-Top			379	22674		402	23076		407	23483		355	23838		397	24235		357	24592	
Soft-Top			162	9105		172	9277		408	9685		355	10040		398	10438		238	10676	
Total U.S.	24.6	541	31779		27.3	574	32353	37.1	815	33168	35.5	710	33878	34.6	795	34673	33.1	595	35268	
Over/(Under) Schedule 11		(1061)	(5680)		(1020)	(6700)		(817)	(7517)		(558)	(8075)		795	(7280)		595	(6685)		
FOREIGN:																				
EXPORT LHD Hard-Top			8	313		8	321		8	329		8	337		8	345		8	353	
Soft-Top			3	103		3	106		3	109		3	112		3	115		3	118	
Total Export LHD			11	416		11	427		11	438		11	449		11	460		11	471	
RHD Hard Top			3	67		3	70		3	73		3	76		3	79		3	82	
Soft Top			1	27		1	28		1	29		1	30		1	31		1	32	
Total Export RHD			4	94		4	98		4	102		4	106		4	110		4	114	
Total Export LHD & RHD	.7	15	510		.7	15	525	.7	15	540	.8	15	555	.7	15	570	.8	15	585	
Over/(Under) Schedule 11		(15)	(90)		(15)	(105)		(15)	(120)		(15)	(135)		15	(120)		15	(105)		
CANADA Hard-Top			70	1777		10	1787		40	1827		60	1887		45	1932		55	1987	
Soft-Top			-0-	345		-0-	345		10	355		15	370		65	435		55	490	
Total Canada	3.2	70	2122		0.5	10	2132	2.2	50	2182	3.7	75	2257	4.7	110	2367	6.1	110	2477	
Over/(Under) Schedule 11		(10)	(100)		-0-	(100)		-0-	(100)		-0-	(100)		110	10		110	120		
Total Foreign	3.9	85	2632		1.2	25	2657	2.9	65	2722	4.5	90	2812	5.4	125	2937	6.9	125	3062	
Over/(Under) Schedule 11		(25)	(190)		(15)	(205)		(15)	(220)		(15)	(235)		125	(110)		125	15		
GRAND TOTALS																				
Hard-Top	20.9	460	24831	20.1	423	25254	20.8	458	25712	21.3	426	26138	19.7	453	26591	23.5	423	27014		
Soft-Top	7.6	166	9580	8.4	176	9756	19.2	422	10178	18.7	374	10552	20.3	467	11019	16.5	297	11316		
Total	28.5	626	34411	28.5	599	35010	40.0	880	35890	40.0	800	36690	40.0	920	37610	40.0	720	38330		
Over/(Under) Schedule 11		(1086)	(5870)		(1035)	(6905)		(832)	(7737)		(573)	(8310)		920	(7390)		720	(6670)		

